

Message Text

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PAGE 01 STOCKH 02986 181118Z
ACTION EB-07

INFO OCT-01 ARA-14 EUR-12 ISO-00 AID-05 CIAE-00
COME-00 FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00
XMB-04 OPIC-06 SP-02 LAB-04 EPG-02 SIL-01 OMB-01
/082 W

-----098274 181210Z /53

R 181000Z JUL 77
FM AMEMBASSY STOCKHOLM
TO SECSTATE WASHDC 1097
AMEMBASSY QUITO
INFO AMEMBASSY COPENHAGEN
AMEMBASSY HELSINKI
AMEMBASSY LONDON
AMEMBASSY MADRID
AMEMBASSY OSLO
AMEMBASSY REYKJAVIK
AMCONSUL GOTEBOG

UNCLAS STOCKHOLM 2986

E.O. 11652: N/A
TAGS: EFIS, ETRD, EC, SP, SW, UK
SUBJ: SWEDISH FIRMS HOPE TO OBTAIN LARGE ECUADOREAN ORDER FOR
FISH PROCESSING AND PORT INSTALLATIONS

1. SWEDISH CONSTRUCTION FRIM SKANSKA CEMENT AND PROCESSING
EQUIPMENT MANUFACTURER ALFA-LAVAL, TOGETHER WITH DANISH
PLANNING CONSORTIUM, REPORTEDLY HOLD GOOD CHANCES OF OBTAINING
\$70 MILLION ORDER FROM ECUADOR FOR CONSTRUCTION OF PORT FAC-
ILITIES AND TURNKEY FISH-PROCESSING PLANTS AT MANTA AND
POSORJA, IN COMPETITION WITH BRITISH AND SPANISH FIRMS.
NEGOTIATIONS HAVE BEEN ONGOING SINCE FALL OF 1976.

2. ECUADOREAN OIL MINISTER SEMBLANTES, IN STOCKHOLM FOR
OPEC MEETING, DISCUSSED QUESTION WITH SWEDISH INDUSTRY
MINISTER ASLING ON JULY 14. SWEDISH PRESS REPORTS ECUADOR
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WANTED SWEDISH GOVERNMENT TO SHOW GOODWILL BY PROVIDING
CREDIT GUARANTEES.

3. ASLING QUOTED AS SAYING: "THE CONTACTS WE HAVE MADE
DURING THE OPEC CONFERENCE HAVE BEEN MOST VALUABLE, AS
EXEMPLIFIED BY DEVELOPMENTS IN THIS PARTICULAR INSTANCE. WE
NOW HOPE OUR TALKS WILL HELP THE ECUADOREAN PARLIMENT TO

ARRIVE AT A DECISION IN FAVOR OF THE SWEDISH FIRMS. THIS IS MOST INTERESTING PROJECT WHICH CAN SERVE AS A MODEL IN OTHER AREAS."

4. REASON FOR SEMBLANTES' VISIT TO INDUSTRY MINISTER SAID TO BE NEED FOR SOME FORM OF OFFICIAL SWEDISH RECOMMENDATION TO FACILITATE SMOOTH PASSAGE OF PROJECT THROUGH ECUADOREAN ADMINISTRATION. THERE WILL BE NO DIRECT SWEDISH GOVERNMENT INVOLVEMENT: THE SWEDISH FIRMS THEMSELVES WILL BE RESPONSIBLE FOR SIGNING ANY CONTRACTS. NOR, REPORTEDLY, IS ANY QUESTION OF OIL BARTER INVOLVED.

5. SEMBLANTES TOLD REPORTERS THAT OUTCOME WILL DEPEND ENTIRELY ON ASSESSMENT OF TENDERS.
PERRY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FISH, CONSTRUCTION, FISH PROCESSING, PORT FACILITIES, CONTRACTS
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STOCKH02986
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770254-1070
Format: TEL
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770745/aaaabnfa.tel
Line Count: 77
Litigation Code IDs:
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 407a1d68-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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Status: NATIVE
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TAGS: EFIS, ETRD, EC, SP, SW, UK
To: STATE QUITO
Type: TE
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